



To whom it may concern!

Vienna, 10.02.2025

Waste2energy is an innovative Austrian company producing and installing its self-developed containerized biogas solutions. A letter of the Austrian Compost & Biogas Association states that “In the area of biogenic waste recycling below 2 t per day, we currently see no comparable solution available on the market”.

So far, we operate successfully on our Austrian home market, but receive an increasing number of international inquiries reg. our biogas technology, specifically from Africa.

In view of this growing demand from Africa we hired Mr. Tritscher, EnTri Consulting GmbH, a proven and seasoned Africa expert in the field of renewable energy. The consulting mandate included advice regarding strategy, selection of the most suitable Sub-Sahara African country for a potential market entry, as well as identification of business-partners and proposal of risk-reducing financing schemes.

Based on a research phase Mr. Tritscher provided us with a shortlist of target countries in East- and West Africa. In a joint workshop the consultant highlighted the pro's and cons of a possible market entry into each of them. Based on this information we were able to make a well-founded decision in prioritization these markets. The consultant provided us further with key-information about grant-programs that will help us to mitigate costs and risks of our next steps into Africa.

Mr. Tritscher furthermore was very open in sharing excellent contacts from his network with us. He organized several videocalls with potential cooperation partners in Africa and Europe. Upon the suggestion of Mr. Tritscher, we received even a first grant that enabled us to get a part of his consulting costs reimbursed.

We therefor are pleased to state that the cooperation with Klaus Tritscher, EnTri Consulting GmbH, exceeded our expectations and can highly recommend working with EnTri Consulting.

Best regards

waste2energy GmbH